

AHS FINANCIAL

Financial Services Guide

ABN 24 188 368 900 | Authorised Representative No: 419245

Version number: 24.02

PART TWO – ADVISER PROFILE

This adviser profile is Part Two of the Count Financial Limited (Count) Financial Services Guide (FSG) dated 1 March 2024 and should be read in conjunction with Part One of our FSG dated 1 March 2024. Together these documents form the complete FSG.

TFG Financial Pty Ltd trading as **AHS Financial** is an Authorised Representative of Count Financial Limited (Count).

Our firm's adviser listed below will provide the financial services set out in this guide, in their capacity as Authorised Representative of Count.

Our contact details:

Address: 293 Royal Parade, Parkville, VIC 3052

Phone: 03 9480 1144

Email: ahollow@ahsfinancial.com.au

Web: www.ahsfinancial.com.au

ANDREW HOLLOW

Authorised Representative Number: 278659

Andrew is an Authorised Representative of Count and Director of TFG Financial Pty Ltd trading as AHS Financial. Any fee or commission received by Count is passed to Andrew.

Andrew has been working the financial services industry since 1992 and providing financial advice services to clients since 1995. Andrew attained a Bachelor of Business from Monash University in 1992 and is a Certified Financial Planner. He is a member of the Financial Advice Association of Australian (FAAA).

Specialist accreditations

Andrew is authorised to provide advice in the following areas:

- Self-Managed Superannuation Funds
- Aged Care

Financial services and product types:

Andrew is authorised to provide advice in the following areas:

- Deposit and payment products
- Government debentures, stocks and bonds
- Life products
- Managed investment schemes
- Retirement Savings Account Products
- Securities
- Superannuation
- Margin Lending Facility

How to contact me: ahollow@ahsfinancial.com.au or 0402 273 730

Advice preparation and implementation fees	<p>Fees may be changed and the services I provide which will be agreed upon and conformed to you prior to any service provided. Fees ay relate to providing a specific piece of advice and/or for further advice services provided. Current fees and charges (GST inclusive) are:</p> <p>Consultation Fee</p> <p>I will charge a consultation fee of \$660 for an initial consultation if you are seeking factual information, general advice or aged care information. If you proceed to the preparation of a Statement of Advice (SoA), any consultation fee you've paid will be deducted from the Advice Preparation Fee.</p> <p>Advice Preparation Fees</p> <p>Fees for the preparation of your advice may range from \$1,100 to 11,000.</p> <p>Advice Implementation Fees</p> <p>Fees for the implementation of your advice may be a set fee between \$1,100 and \$11,000.</p> <p>The exact amounts of fees and charges and initial and ongoing commissions for the products you have purchased as a result of my recommendation to you will be detailed in your Statement of Advice.</p> <p>If you decide not to implement our recommendations, the fee for the preparation of the Statement of Advice will be payable in full.</p>
Supplementary service fees	<p>For supplementary services, such as the provision of general research material or the completion of administrative tasks, our fee will be calculated on a time basis of \$220 per hour.</p>
Fixed Term service fees	<p>Our fixed term advice fees vary depending on scope and complexity and range from \$1,100 and \$7,700 payable in one lump sum or in instalments (incl. GST) unless otherwise agreed. The exact cost of the fixed term review service will depend on the review offering we recommend and this will be disclosed within the Fixed Term Service Agreement we provide to you.</p>
Other third-party payments we may receive	<p>We may also receive the following fees, which are not payable by you.</p> <p>Insurance Commissions</p> <p>Where we facilitate the acquisition, or modification of a Life Insurance product, we may receive commissions as described in Part 1 of this FSG.</p> <p>Where we provide advice in relation to the above transactions and charge an advice fee, we may choose to rebate part or all of the third-party payment, to you.</p>